

The Process

INTERESTS

What Is Important To Us?

ISSUES

What We Need To Talk About?

INFORMATION

What Do We Need to Know?

OPTIONS

What Are The Things We Can Do?

AGREEMENT

What Option Can We Both Accept?

Stages of the Collaborative Process

Client Interview

Client Preparation Meeting

Lawyer-Lawyer Meeting

First 4-Way Meeting

First Lawyer-Lawyer Debrief

Subsequent 4-Way Meetings

Subsequent Lawyer-Lawyer Debriefs